

Message Text

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PAGE 01 TAIPEI 06328 171004Z

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FM AMEMBASSY TAIPEI

TO SECSTATE WASHDC 1075

UNCLAS TAIPEI 6328

PASS MR. CHARLES SCHILL, INVESTIGATIVE ATTORNEY

UMS. INTERNATIONAL TRADE COMMISSION

701 STREET, NW., WASHINGTON D.C. 20436

E.O. 11652: N/A

TAGS: ETRD, TW

SUBJECT: USITC INVESTIGATION INTO POSSIBLE UNFAIR

COMPETITION IN THE IMPORTATION AND SALE OF

CERTAIN EXERCISING DEVICES

REF : STATE 220973

THE EMBASSY HAS CONTACTED TOWNJADE CORPORATION AND HAS DISCUSSED THE SUBJECT CASE WITH "TAKE" HUANG. HUANG WOULD NOT PROVIDE RESPONSES IN WRITING TO THE QUESTIONS LISTED IN PARA 5 OF REFTTEL. HOWEVER, THE FOLLOWING ORAL ANSWERS WERE OBTAINED FROM HUANG IN OUR DISCUSSION:

1. JIH CHIN INDUSTRIAL CO. REPORTEDLY WAS FIRST MANUFACTURER OF "SUPER" OR "SUPER"-LIKE DEVICES ON TAIWAN. ABOUT HALF A DOZEN SMALL FACTORIES ARE REPORTEDLY ENGAGED IN THE PRODUCTION OF SUCH DEVICES WITH DESIGNS IDENTICAL TO "SUPER". THE ADDRESS OF JIH CHIN WAS GIVEN AS 4, LANE 21, SANCHUNG ROAD, NANKING, TAIPEI, TAIWAN, WHILE ADDRESSES OF OTHER PRODUCERS ARE UNKNOWN.

2. JIH CHIN IS SAID TO BE ONLY SUPPLIER TO TOWNJADE OF SUCH DEVICES.

UNCLASSIFIED

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PAGE 02 TAIPEI 06328 171004Z

3. JIH CHIN IS POSSIBLY THE OWNER OF TAIWANESE PATENT
NO. 6,423,104.

4. NO INFORMATION AVAILABLE.

5. NORMALLY WORKERS WORKED FORTY-EIGHT HOURS PER WEEK
AND FIFTY-TWO WEEKS PER YEAR. THEY DO NOT WORK ON SHIFTS
BUT DO WORK FOR A FEW HOURS OVERTIME DURING PEAK PERIODS.

6. TOWNJADE IS SAID TO HAVE EXPORTED ONLY ONE SHIPMENT
OF 1,000 PIECES OF THESE DEVICES WORTH US\$1,559 FOB,
TO THE UNITED STATES IN OCTOBER 1975 THROUGH AN IMPORTER.
TOWNJADE ALSO ADMITTED THAT US\$25,000 WORTH SUCH DEVICES
WERE SOLD TO IMPORTERS IN INDONESIA DURING SECOND HALF OF
1975. VALUES AND QUANTITIES OF SUCH DEVICES SOLD BY OTHER
COMPANIES TO THE UNITED STATES, EUROPE AND OTHER AREAS IS
UNKNOWN. A NUMBER OF COMPANIES IN HONGKONG ARE REPORTEDLY
PRODUCING THE DEVICES FOR U.S. AND EUROPEAN IMPORTERS.

7. TOWNJADE IS SAID TO HAVE CEASED EXPORTING SUCH DEVICES
TO THE UNITED STATES OR ELSEWHERE IN OCTOBER 1975.

9. TOWNJADE HAS NO SALES OFFICE OR SALES AGENT IN THE
UNITED STATES OR PUERTO RICO. HOWEVER, TOWNJADE GAVE
ITS U.S. IMPORTER'S ADDRESS AS IMPORTER & THINGS, 2520
WEST BALL ROAD, NO.32, ANAHEIM, CALIF. 92804 (TEL. 714-
956-0201), STEPHEN J. LU, PROPRIETOR.
UNGER

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